

# Taishi Group

## Corporate Profile

*Best international experience for your local market*



# Our vision & mission



## **VISION**

To be the most trusted and respected business partnering company recognized globally by our clients for professional services



## **MISSION**

To build stable business relations between international companies by providing high-quality services in Market Access, Strategic Consulting and Export-Import operations



# Group of companies

## Taishi Global

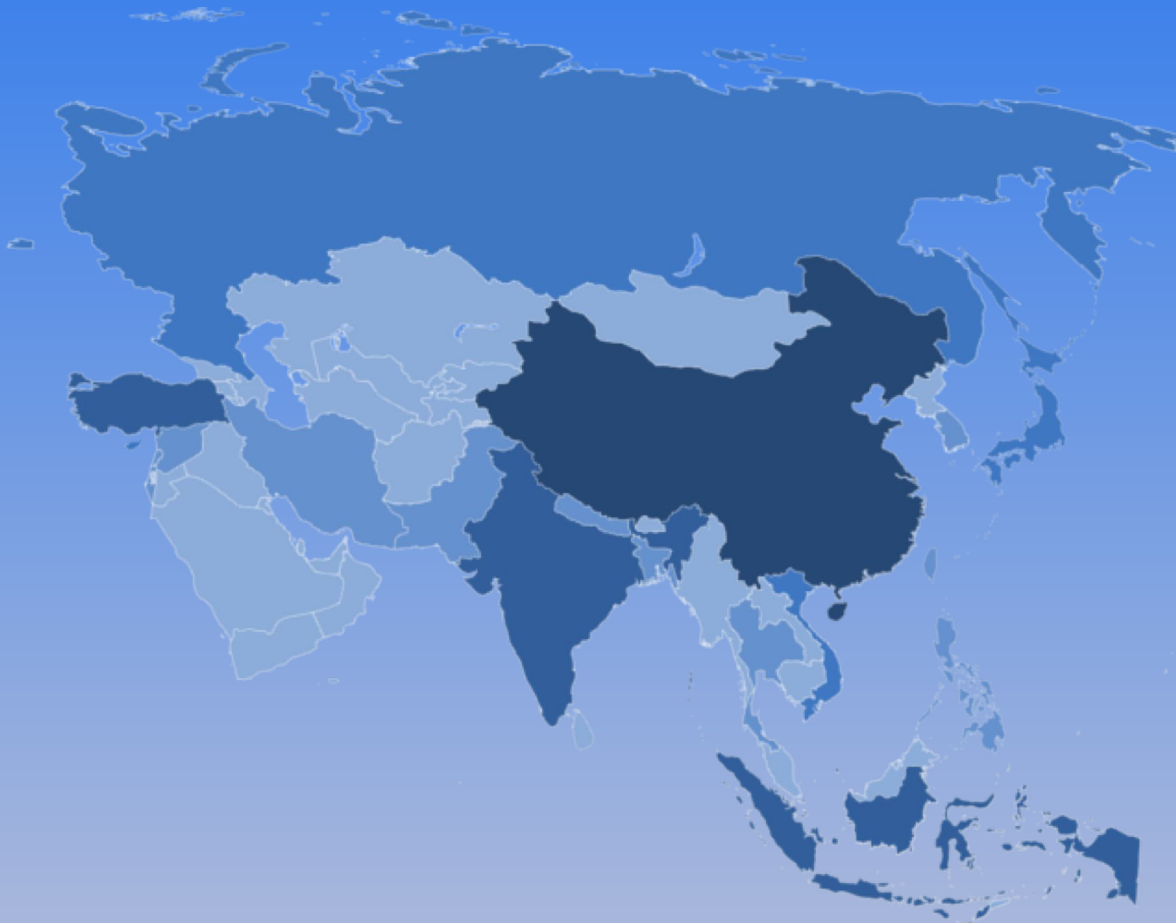
- Established in 2003
- HQ – Moscow, Russia
- 28 employees deployed internationally
- Consulting & business partnering services
- Market access and M&A

## Taishi Trading

- Established in 2005
- HQ – Moscow, Russia
- 36 employees deployed internationally
- Export-import operations
- OEM/ODM production



# Business territories



- Russia / CIS
- Japan
- China
- South Korea
- Vietnam
- Hong Kong
- Taiwan
- Thailand
- Malaysia
- Turkey
- South Africa

# Taishi Global



# Market Access Services



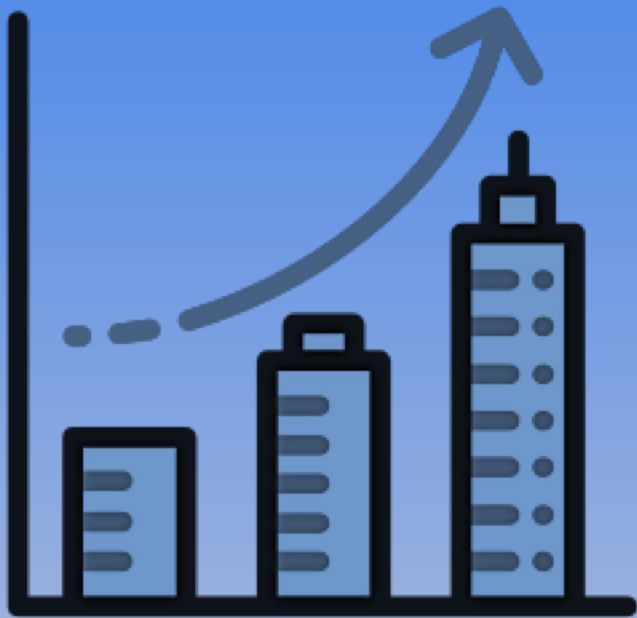
- Market research and business planning
- Shortlisting of potential partners/distributors
- Sales prognosis and revenue forecasting
- Product registration and regulatory procedures
- Legal support, offices set-up, personnel recruitment
- Experts/KOLs meetings arrangement

# Healthcare projects



- Market access to emerging markets for international life science companies
- In-licensing/out-licensing of innovative drugs & medical equipment
- Alliance management and strategic partnership in life science area
- Mergers & acquisitions
- Co-development projects in life science area including cooperation with scientific research centers and universities

# M&A Services



- Premerger strategy
- Strategy development support
- In-depth research for potential targets (Acquisition screening)
- Negotiation process management
- Due diligence execution on corporate and individual level
- Post-merger integration
- Post-merger integration planning

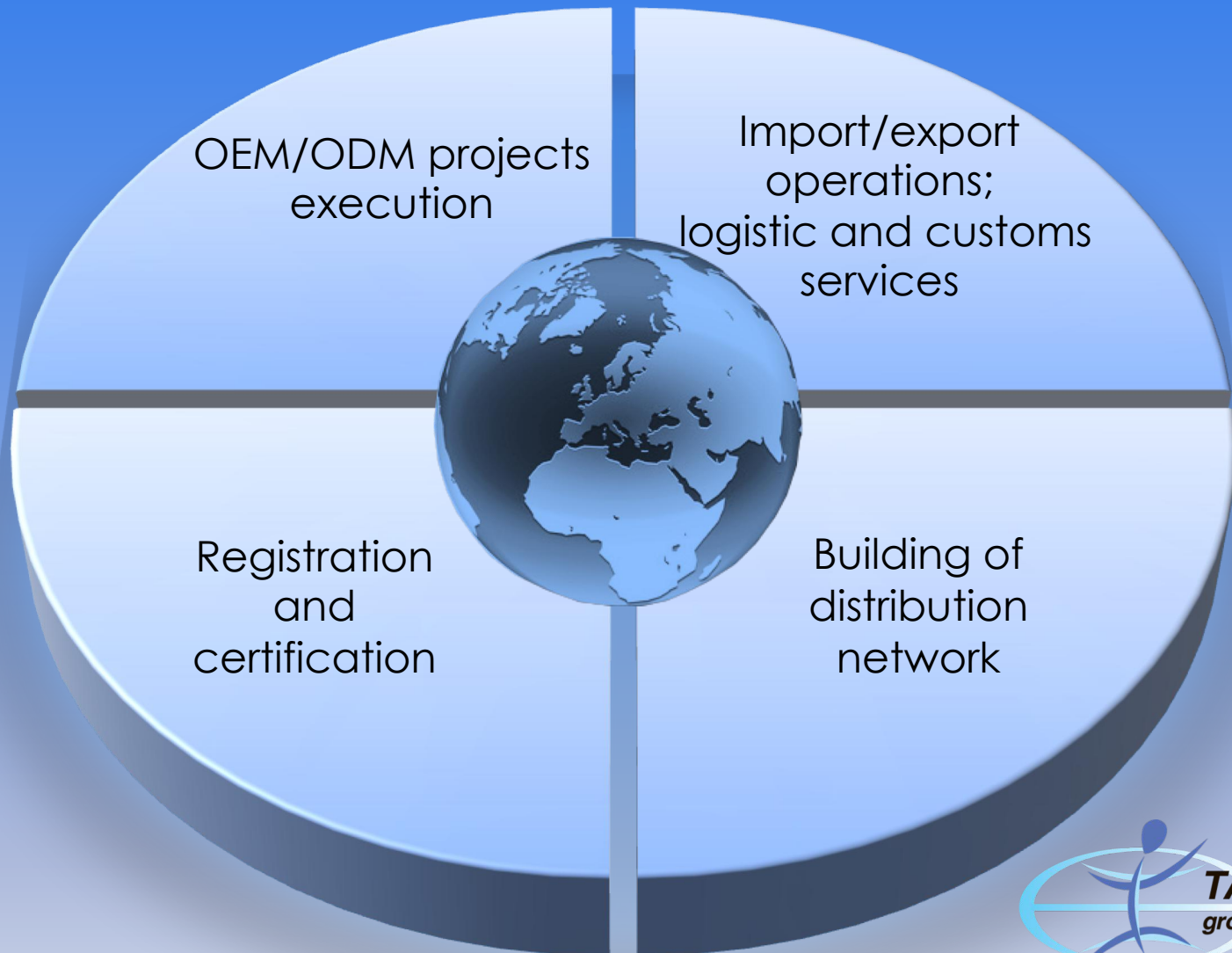


# Industrial management consulting



- Engineering and planning support
- Financing model set up
- Comparative equipment analysis from various manufacturers and countries
- Equipment certification & licensing

# Taishi Trading

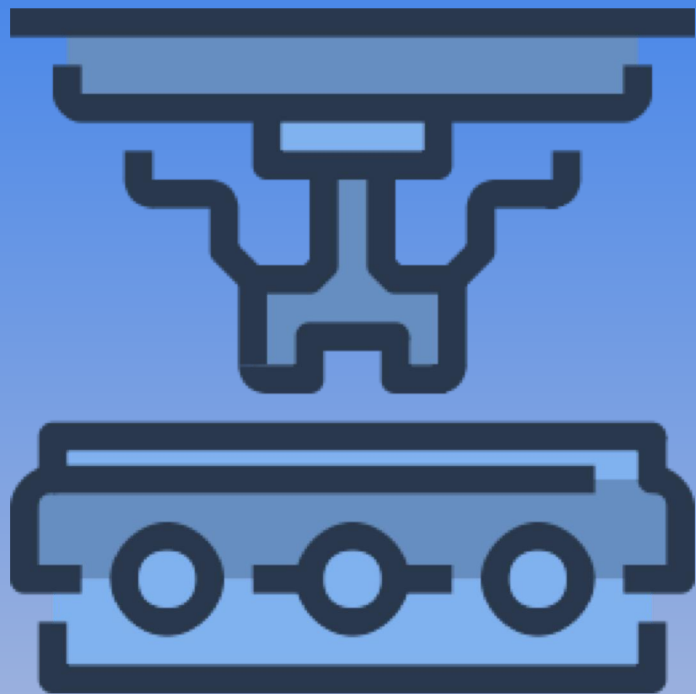


# Export/import operations



- Provide logistic and customs services and cargo consolidation
- Cost optimization of existing supply chains cost
- Registration and certification

# OEM/ODM



- OEM/ODM including private label programs
- Local production facilities set up, production site management in accordance with international standards
- Total quality control at all stages of production/supply

# Management team



## **Igor DYACHENKO, CEO & President**

- Executive Director of the Russian - Japanese Business Council
- Business Ambassador to Japan, representing Business Russia
- Head of Pacific Asian BD, Sibirsky Aluminum Inc.
- Visiting professor, Institute for Economic Research at Hitotsubashi University (Japan)
- MA degree in International Relations, Moscow State Institute of International Relations. Speaks fluent Japanese and English



## **Serguei LOGATCHEV, Senior Vice President**

- Editorial staff member of TASS news agency, Head of Tokyo office
- GM, Compass LLC
- Expert Council Member to Mainichi Shimbun, Nihon Keizai Shimbun
- MA degree in Philology and History, Moscow State University. Speaks fluent Japanese and English



# Some of our esteemed clients



# Contacts



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